

### Personal Financial Planning Considerations for Nonprofit Executives



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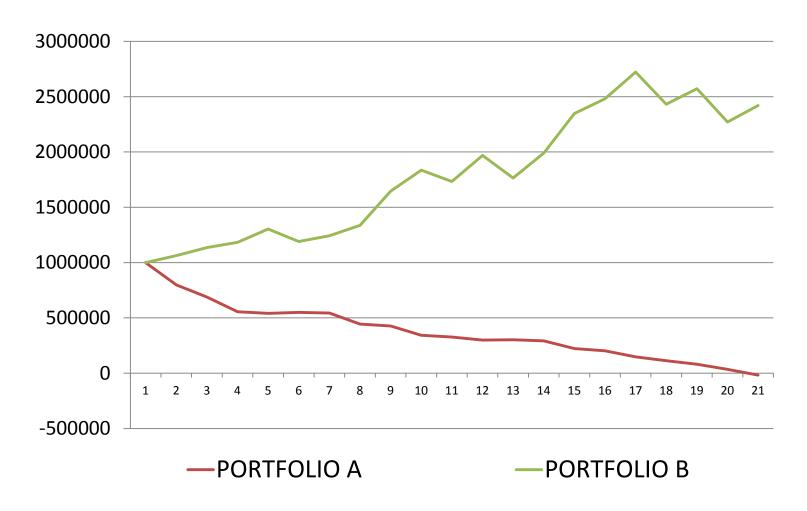
Hypothetical Example:	PORTFOLIO A		PORTFOLIO B	
Year	Return	Balance	Return	Balance
0		\$1,000,000		\$1,000,000
1	-16%	\$798,000	12%	\$1,064,000.00
2	-8%	\$688,160	12%	\$1,135,680.00
3	-13%	\$555,199	9%	\$1,183,391.20
4	7%	\$540,563	15%	\$1,303,399.88
5	12%	\$549,431	-5%	\$1,190,729.89
6	9%	\$544,379	9%	\$1,243,395.58
7	-10%	\$444,942	12%	\$1,336,603.04
8	8%	\$426,537	28%	\$1,646,851.90
9	-9%	\$342,649	15%	\$1,836,379.68
10	12%	\$327,766	-3%	\$1,732,788.29
11	8%	\$299,988	17%	\$1,968,862.30
12	21%	\$302,485	-8%	\$1,765,353.32
13	16%	\$292,883	16%	\$1,989,809.85
14	-8%	\$223,452	21%	\$2,347,169.92
15	17%	\$202,939	8%	\$2,480,943.51
16	-3%	\$148,351	12%	\$2,722,656.73
17	15%	\$113,103	-9%	\$2,432,117.62
18	28%	\$80,772	8%	\$2,572,687.03
19	12%	\$34,465	-10%	\$2,270,418.33
20	9%	(\$16,933)	9%	\$2,420,255.98
21	-5%	(\$63,586)	12%	\$2,654,686.70
22	15%	(\$130,624)	7%	\$2,787,014.77
23	9%	(\$196,881)	-13%	\$2,381,202.85
24	12%	(\$276,506)	-8%	\$2,144,706.62
25	12%	(\$365,687)	-16%	\$1,759,553.56
Arithmetic Mean	6.0%		6.0%	
Standard Deviation	11.6%		11.6%	

## **Sequence of Returns Risk**

Sequence of returns risk revolves around the timing (or sequence) of a series of adverse investment returns. In this example, two portfolios each begin with \$1,000,000. Each aims to withdraw \$50,000 per year. Each experiences exactly the same returns over a 20year period—only in inverse order—or "sequence."



# Compare early negative returns versus late negative returns on a hypothetical retirement portfolio





### The Bucket Strategy:

## AAFCPAs Wealth Management's Retirement Protection & Spending Strategy

### **Bucket #1**

High Liquidity Minimal Risk Increased Yield

### **Bucket #2**

Income Producing Moderate Risk

### **Bucket #3**

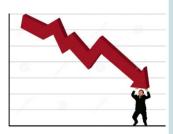
Long Term Needs Risk Considered Growth Motivated



Reserve is left in place, no withdrawals taken

Income producing securities supplement retirement income

Income gap taken from highly appreciated assets



Income gap taken from reserves

Income producing securities supplement retirement income

Equity positions are left alone to rebound from down market





## Questions & Comments



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